



## THE LANDMARK LONDON CORPORATE PARTNERSHIP AGREEMENT

### **Kairos Partners**

10 Portman Square, London, W1H 6AZ

**1<sup>st</sup> January 2022 – 29th December 2022**

The Landmark London is delighted to offer the following Preferred Corporate rates and special benefits for:

#### **Kairos Partners**

#### **Guest Room Rates**

	Room Type	Published Rates 2022	Kairos Partners Rates 2022	Kairos Partners Breakfast Rates (Single) 2022	Kairos Partners Breakfast Rates (Double) 2022
<b>Rooms</b>	<b>Superior</b>	£ 650	£ 225	£ 245	£ 265
	<b>Deluxe King</b>	£ 700	£ 255	£ 275	£ 295
	<b>Executive King</b>	£ 780	£ 275	£ 295	£ 315
	<b>Executive Twin</b>	£ 820	£ 295	£ 315	£ 335
<b>Suites</b>	<b>Marylebone Suites</b>	£ 1,200	£ 450	£ 450	£ 450
	<b>Atrium Suites</b>	£ 1,400	£ 450	£ 450	£ 450
	<b>Landmark Suites</b>	£ 2,600	£ 850	£ 850	£ 850
	<b>The Presidential</b>	£4,000	On Request	On Request	On Request

The above preferred corporate rates are non-commissionable and all rates are Exclusive of V.A.T, Inclusive of high speed Wireless internet and access to the Spa and fitness centre.

Twin-bedded rooms are only available in the Executive room category.

#### **Reservations & Enquiries Contact Details**

Telephone:	+44 (0) 20 7631 8000
Email:	reservations@thelandmark.co.uk
Website:	http://www.landmarklondon.co.uk
Global Distribution Systems:	
Sabre: LW 34565 - Apollo/Gallileo: LW 91293 - Worldspan: LW LONLM - Amadeus: LW LONLAN	

#### **Special Amenities for Kairos Partners Travelers**

The Landmark London is designed to accommodate and anticipate the needs and requests of business travelers whilst offering outstanding value. Our services include:

- Complimentary access to our Spa facilities: fitness centre, Jacuzzi, and indoor swimming pool
- Business Centre with PC, Printer, Fax and Internet access
- Complimentary newspaper, Complimentary shoeshine
- 24 hour In-room dining
- One-hour pressing and overnight valet/laundry service

#### **2022 Blackout Dates**

- April 26,27,28 & May 1,2
- June 1,2,3,4,5
- June 6,7,8,9
- July 17,18,19,20
- September 18,19,20,21
- Nov 6,7,8
- Dec 30,31



222 Marylebone Road, London . NW1 6JQ  
T: (44) (0) 20 7631 8000 | F: (44) (0) 20 7631 8086  
www.landmarklondon.co.uk



LANDMARK HOTEL LONDON LTD. REGISTERED IN ENGLAND NO.6618138.  
REGISTERED OFFICE: LANCASTER LONDON, LANCASTER TERRACE, LONDON W2 2TY



### Terms & Conditions

- Should the hotel room type be sold out in lower rated categories, rooms will be offered from the next available category at the rates listed.
- Check-in time of 15:00 hours on the day of arrival and check-out time is 12:00 noon.
- Non-guaranteed reservations will be released at 18:00 hours prior to date of arrival. Guaranteed Reservations, which do not arrive, will be subject to a cancellation fee.
- Rates offered are based on non-last room availability.
- These rates apply to Kairos Partners employees and individuals travelling on behalf of Kairos Partners provided reservations have been made in advance of arrival.
- It is further understood that we have agreed to offer these "preferred rates" based on your company booking a minimum of 50 room nights between 1<sup>st</sup> January – 29<sup>th</sup> December 2022. Productivity will be monitored monthly. Should Kairos Partners fall behind the agreed annual room night production, The Landmark London reserves the right to re-negotiate the contract.

### Cancellation Policy / Early Departure Policy

- Cancellation policy is 24 hours prior to arrival. Cancellations after this time will be subject to a one night's accommodation charge.
- In the event of an early departure, without notice prior to arrival, a charge of 50% of the agreed room rate for one night's accommodation will apply.

### Group Rates

- The specific group rate for Kairos Partners which is for groups of 10 rooms or more will be quoted on a request basis. Subject to requirements, bedrooms will be allocated as per room type availability.

### Credit Procedures

- Credit facilities are available, subject to application made in writing and approved by the Hotel's Credit Department. If approved, invoices are payable upon receipt.
- We reserve the right to withdraw credit facilities and to charge interest at Bank of England base rate + 2% on accounts not paid within credit terms.

### Additional Information

Kairos Partners agrees to:

- Provide The Landmark London with copies of any information of Kairos Partners where the hotel is listed or mentioned.
- Provide The Landmark London with information that explains the organisation of your company, its travel policies and how travel is handled.

The Landmark London and Kairos Partners agree to the terms and conditions above, which become effective when this Corporate Partnership Agreement is signed and returned to The Landmark London.

### **Contract agreed by:**

Name: Albert Li  
Title: Corporate Sales Manager  
Company: The Landmark London  
Address: 222 Marylebone Road  
London, NW1 6JQ

Signature: 

Date: 29/11/2021

On behalf of: **The Landmark London**

Name: Sabrina Goi  
Title: CFO  
Company: Kairos Partners  
Address: 10 Portman Square,  
London W1H 6AZ

Signature: 

Date: 29/11/2021

On behalf of: **Kairos Partners**